



Procurement Feasibility Study

Globe Environmental Consultancy (GlobeEC) was commissioned by Wychavon District Council (WDC), Worcester City Council (WCC) and Malvern Hills District Council (MHDC) (The Councils) to assess the likelihood of the three authorities coming together to procure their waste collection, recycling, cleansing and grounds maintenance services (Core Services).

Project Background

Both WCC and MHDC currently provide all of their collection and cleansing services using in-house resources, with WDC being the only authority to contract out its services. Each council has been tasked with finding efficiencies and making significant savings within their Core Services.

Based on our experience of the market, GlobeEC was commissioned to develop an outline business case looking into where savings can be made through a potential procurement route.



Project Challenge

The key objective was to provide a detailed assessment of The Councils existing Core Services. Achieving such detailed assessments presented considerable challenges and required GlobeEC to analyse the existing operational structures. Including financial (internal and external cost, spend and incomes), management structures, back office support and service delivery processes. Having evaluated all The Councils' the project brief also required GlobeEC to estimate where potential savings could be made should any of The Councils' enter into an independent, joint or tripartite procurement process.



Project Summary

After collating and conducting a thorough analysis of The Councils' background information, GlobeEC produced a detailed financial model to input each individual council's financial information into. This helped provide structure to The Councils individual Core Services. Once all the financials were agreed and confirmed, GlobeEC was then required to look at these services and make a comparative assessment of how a private sector company would provide such services, either as an independent, joint or tripartite service delivery partner, with a view to making cost savings.

GlobeEC subsequently provided expert advice on how to best package the Cores Services using Lots within tender/specification development stages, ensuring the tender and specifications were made to be 'most attractive' to the market place.



The Results

GlobeEC has successfully identified over £1.5million pounds worth of annual savings that can potentially be gained should The Councils procure their Core Services as a tripartite contract. Other savings and synergies were also identified for the smaller contracts. The Councils will be using GlobeEC's report to put forward a case to cabinet for procurement.

"The experience and knowledge provided by Globe Environmental Consultancy proved to be instrumental in evaluating the three authorities services, identifying efficiencies and potential savings. The report also highlighted a number of recommendations and procurement path to follow. Highly recommend an initial consultation"

David Buckley - South Worcestershire Procurement

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